



EUFMC WRAPS UP A HIGHLY SUCCESSFUL CONFERENCE

The return of [EUFMC](#) to Colonial Williamsburg was marked by record attendance. On site at the 68th annual conference were 157 representatives from fleets operating utility equipment, including 70 first-time attendees, and this year as well nine new companies sent fleet professionals to the conference. Also in attendance were 337 representatives from 87 manufacturers and providers of vehicles, equipment, products and services for utility fleet operations.

“The largest EUFMC on record is especially gratifying considering the number of fleets and representatives who joined us for the first time,” said EUFMC Chairman Jeff Schneider, Louisville Gas & Electric-KU. “The Board of Directors is grateful for all the fleet and manufacturer representatives who made the EUFMC a success, and as always the conference isn’t possible without the support of our sponsors. We look forward to continuing to provide unparalleled educational value and to serving as the industry’s leading forum for fleet professionals and suppliers.”

A Conversation With Mary Barra

A keynote event at EUFMC was a live exchange with Mary Barra, Chair and CEO of General Motors, who discussed GM's approach to addressing supply chain challenges. Barra also covered how the manufacturer is developing a range of electric vehicles, including work trucks, and charging infrastructure solutions, and meeting service needs.

Vehicles like electric work trucks can help companies operating utility equipment meet their environmental and safety goals, Barra told the audience. “GM is focused on being responsive to its fleet customers,” she said. “We’re developing dedicated vehicles from the ground up to make sure you’re not compromising performance, and we’re looking to our commercial customers to play an important role as our partners in creating a robust EV network for the future.”

Fearless Success

John Foley, who spent his early career as a lead solo pilot in the U.S. Navy Blue Angels flight demonstration squadron, was the featured dinner speaker at EUFMC. Now the founder and CEO of John Foley Inc. and CenterPoint Companies, a training organization that focuses on how to achieve high performance, he shared video footage from flights and thrilling stories about flying inches apart at 500 MPH and offered valuable lessons about the importance of preparation and communication to lasting success. Foley appeared courtesy of International. The truck manufacturer provided fleet attendees with a complimentary copy of his book, *Fearless Success*.

Driving Safety, Sustainability & Technical Expertise

The educational program at EUFMC 2022 featured presentations by industry experts, manufacturers and fleet executives, including:

- Driving Safety Culture – Brian Herman, Tucson Electric Power
- Electrification Planning – Casey Fallon, SMUD and Brian Schiavone, National Grid
- Fleet Sustainability Targets – Jessie Lund, CALSTART and Grant Forman, Quanta Services
- Legal Perspectives – John Radeck, Hood Law Firm
- Fleet Maintenance Metrics – Les Faul, ComEd and Scott Ditmer, Serco
- Fleet Specific Charging Infrastructure – Wayne Palmquist, Portland General Electric
- Replacement Planning – Meighan Read, Duke Energy and John Conaboy, PPL Electric Utility
- Fleet Regulatory Updates – Pat O'Connor, Kent & O'Connor
- Fleet Specification Best Practices – Fortunato Gulino, Consolidated Edison and Richard Keller, NiSource
- What Fleet Managers Need To Know About ANSI Updates – James Christian, Versalift
- Fleet Maintenance Best Practices – Frank Nogales, Arizona Public Service and Gregg Doeden, PAR Western Line Contractors
- Telematics Case Studies – Kevin Tovar, Southern California Edison, Terry Gutterman, Xcel Energy and Art Alvarez, San Diego Gas & Electric

EUFMC signature events include Roundtables where fleet representatives and suppliers exchange information and discuss mutual challenges, find solutions and develop best practices, a Drive-Through utility equipment demonstration, and an equipment show that is the site of more than 60 displays.

Connect today with [EUFMC on LinkedIn](#). The conference page is one of the easiest ways to stay up to date on event news.

The 2023 EUFMC will be held June 4-7 at the Williamsburg Lodge and Conference Center in Williamsburg, Virginia.

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